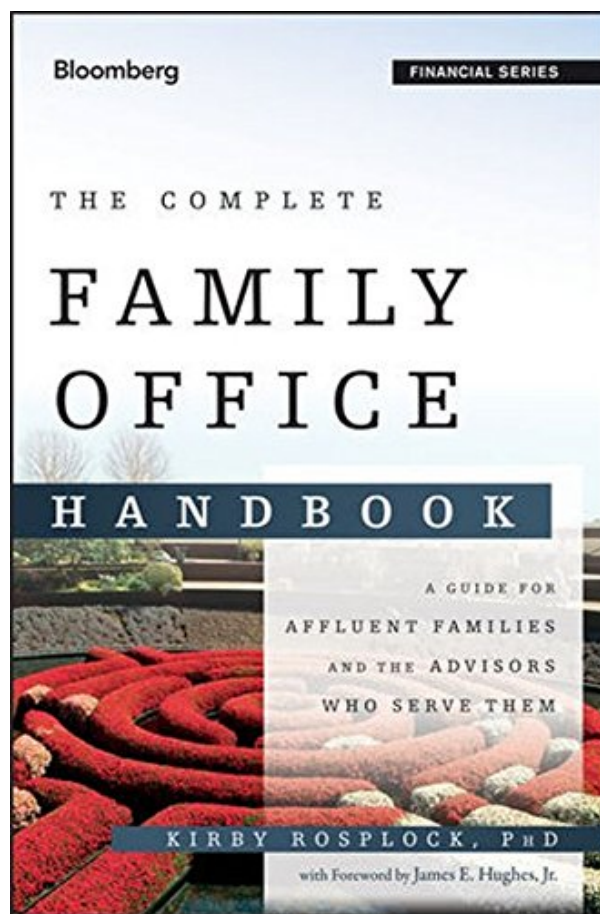
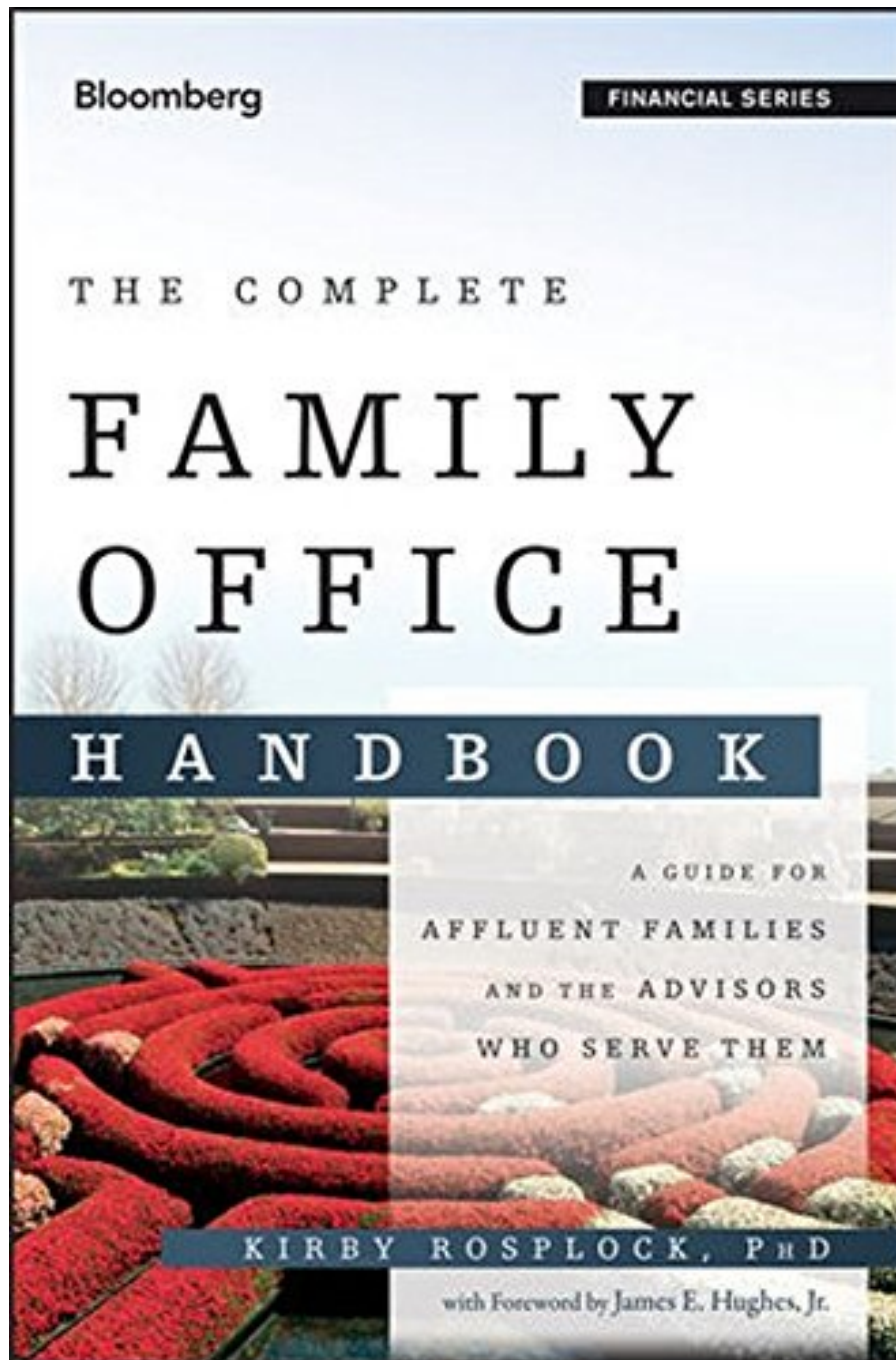


THE COMPLETE FAMILY OFFICE HANDBOOK: A GUIDE FOR AFFLUENT FAMILIES AND THE ADVISORS WHO SERVE THEM BY KIRBY ROSPLOCK



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The Complete Family Office Handbook explains how family offices operate, who should consider forming or joining one, and how to craft and set up a structure, purpose and vision for the office that fully serves a family's particular needs and investment goals. Whether you're a wealth creator, a member of a wealthy family considering forming or joining a family office, or a professional contemplating a career in this growing segment of the wealth management industry, this comprehensive guide provides insights to some of the most common questions and misperceptions.

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Everything you need to know for successful wealth management for families

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18 of 18 people found the following review helpful.

Comprehensive reference and tool for family offices

By Daniel Goldstein

I have worked in the family office space for two decades as a director of a family office, leading investments and structuring, advising family businesses and managing family philanthropy. What I really like about this book is that it comprehensively covers all the core facets of a family office that I have dealt with in my career. Dr. Rosplock does this in an organized and accessible manner that informs the layperson who may have had no exposure to the field. It also serves as a reference for the experienced professional looking to supplement their own knowledge. This in no way surprises me, because I have read the same clear and organized communication in other works written by the author and heard this in numerous presentations I have attended by Dr. Rosplock to fellow family office professionals.

For families that are looking to better structure what may become a family office or for experienced family office executives who are looking to educate their family principals on how to be better stewards of their own family enterprises, this book will serve as both content reference, as well as a means for communicating fundamental ideas. It takes hard work to build and sustain a family office, but that work becomes a little easier with the right tools.

I give this book a five star rating because this book is a tool chest, user manual and guide (through story telling)—all combined in one. I only wish that I had had this book when I started out 20 years ago! There was nothing comprehensive available then and each family office stumbled alone in the dark to create their own separate reality, often making the same mistakes as others stumbling (unbeknownst to one another) in the dark just around the corner. No need to make those mistakes now that this book exists and you are not

alone.

10 of 10 people found the following review helpful.

A CLASSIC HANDBOOK FOR ALL FAMILY OFFICES

By I. Wagner

As a producer of video biography and ethical will legacies for Family Offices for over a decade, I have worked with all types of family offices. They range from the new and finding their structure, to the highly experienced and effective families who are expert at leaving a well-defined legacy for posterity. Kirby Rosplock's latest book is so insightful for all types of family offices, new or seasoned, and their trusted advisers. It is extremely well-organized and written with clearly edited story-telling-- something I can truly relate to as most learning resonates best through stories. This book will be on my family offices' shelves (and mine) for many years to come as a terrific resource. Like Jay Hughes' Family Wealth books for family offices-- this handbook is a classic!

8 of 8 people found the following review helpful.

Linda Mack: Founder and President, Mack International, LLC

By Linda M.

Dr. Rosplock has written a five star book that provides a comprehensive guide that will be invaluable to wealthy families, their family office executives and their advisors. The Complete Family Office Handbook is very thorough and comprehensive and covers all aspects of a family office, from what a family should consider if contemplating a family office to how to establish and structure a family office to many other critical factors, including governance, succession, philanthropy and many more. It is not only a great read from cover to cover, but also an incredibly well organized reference book that is easy to use to find any topic one needs to access for help and guidance. The research, case studies and checklists included are also excellent. Dr. Rosplock has written a truly invaluable book for the family office community. Like Jay Hughes' Family Wealth books, Dr. Rosplock's book should be a "must read" for every wealthy family, family office executive and advisor in the family office world.

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